

## Sales Engineers (41-9031)

**Occupation description:** Sell business goods or services, the selling of which requires a technical background equivalent to a baccalaureate degree in engineering. Excludes "Engineers" (17-2011 through 17-2199) whose primary function is not marketing or sales.

### Employment and Job Openings

	Average employment			Average annual openings		
	2010 estimate	2020 projection	Percent change	Growth	Replacement	Total
Alaska	45	49	8.9	0	1	2
United States	66,400	75,900	14.3	960	2,250	3,210

#### Job outlook

**Alaska:** Alaska's employment growth is low with low employment opportunities. [Read more.](#)

### 2013 Wages ?

	Mean Wage and 95% Confidence Interval			Wage by Percentile		
	Low	Mean	High	10th	Median	90th
United States	n/a	48.94	n/a	26.86	45.14	74.34
Alaska	38.26	48.17	58.08	29.19	40.82	72.81
Anchorage/Mat-Su Area (MSA)	39.64	45.32	51.00	30.92	42.07	63.92

### Labor Force Indicators

#### 2012 Worker Characteristics

Total workers	Nonresident workers	Percent nonresident	Percent age 45 plus	Percent age 50 plus
63	12	19.0	50.9	34.0

#### 2012 Potential Supply

Qualified but working in another occupation	24
Currently employed in a lower paid occupation	10
UI claimants previously working in occupation	4

#### 2012 ALEXsys Employment Data

Number of registrants	41
Number of job position postings	5
Ratio of registrants to job position postings	8.2

## Typical Entry-level Education, Experience, and/or On-the-job Training

**Education:** Bachelor's degree

**Work experience:** None

**On-the-job training:** Moderate-term on-the-job training

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